

# Agenda

## Friday, July 30

- 08:00am – 05:00pm **IGSHPA Accredited Driller Training**  
(Please pre-register) 205
- 01:00pm – 05:00pm **Business Succession Seminar, Part 1.**  
(Please pre-register) 108

## Saturday, July 31

- 08:00am – 09:30am **Outside Demonstration:** Dual Tube Sampling Applications with Direct Push and Sonic Drilling Methods *North Parking Lot*
- 08:00am – 12n **Business Succession, Part 2**  
(Participation in Part 1 required.)108
- 08:00am - 05:00pm **IGSHPA:** Driller Training Continues 205  
**OSHA:** HAZWOPER Refresher (Please pre-register) 209
- 08:30am – 09:30am **Workshop:** Solar Water Pumping Systems 104/5  
**Workshop:** Understanding Water, Part 1: The Hydrological Cycle 106/7
- 08:30am – 10:00am **McEllhiney Lecture:** You Drill a Hole - You Develop a Well 102/3
- 10:00am – 11:00am **Workshop:** Understanding Water, Part 2: Understanding Aquifers 106/7
- 10:00am – 11:30am **Featured Speaker:** Customers Are Everywhere: Finding Customers in a Down Market 104/5
- 10:15am - 11:45am **Workshop:** Reading the Road Ahead 102/3
- 11:30am – 12:30pm **Workshop:** Understanding Water, Part 3: Trails to Contaminants 106/7
- 01:00pm - 02:00pm **Workshop:** Water Testing: Onsite & in the Lab 108
- 01:00pm - 02:30pm **Workshop:** Rig Operation & Maintenance: Lubrication Controls & Rig Set Up 106/7  
**Workshop:** Basics of Water Filtration 104/5
- 01:00pm – 03:00pm **Workshop:** Business is Better with Branding (Part 1, Make your Marketing Work) 102/3
- 02:15pm – 03:15pm **Workshop:** Groundwater & Surface Water – A Single Resource 108
- 02:45pm – 03:45pm **Workshop:** Well Grouting for Geothermal 104/5
- 02:45pm – 04:15pm **Workshop:** Benefits of Removal of Water Hardness: Energy Savings and More.106/7
- 03:30pm – 05:30pm **Workshop:** Business is Better with Branding (Part 2, individual appointments) 102/3
- 03:30pm – 04:30pm **Workshop:** Why Work in the Dark? Make Video a Part of Your Business Plan 108

## Sunday, August 1

- 08:00am - 09:00am **Worship Service**, Non-denominational 108
- 08:00am – 12:00n **IGSHPA TEST** 205
- 08:30am - 09:30am **Workshop:** Submersible Pump Fundamentals, Part 1: Introduction 104/5  
**Workshop:** DHD Preventive Maintenance for Your Bottom Line 106/7
- 09:00am - 10:00am **Workshop:** Groundwater & Surface Water - A Single Resource (repeat) 102/3
- 09:00am - 10:30am **Outside Demonstration:** Installation of Prepack & Conventional Monitoring Wells with Direct Push & Sonic Drilling Methods. *North Parking Lot*

- 09:45am - 11:15am **Workshop:** Submersible Pump Fundamentals, Part 2: Sizing & Selection 104/5
- 10:15am - 11:45am **Featured Speaker:** Winning in Tough Markets: How Good Drillers Stay Busy in Slow Times 106/7  
**Workshop:** Who Owns the Water? An Update 202/4
- 10:15am - 11:15am **Workshop:** Water Testing: Onsite & in the Lab (repeat) 108
- 11:30am - 12:30pm **Workshop:** Submersible Pump Fundamentals, Part 3: VSP Sizing & Selection 104/5  
**Workshop:** Common Contaminants; Treatment Options; Chlorination Calculations 108
- 01:00pm – 02:00pm **Workshop:** Well Grouting for Geothermal (repeat) 202/4
- 01:00pm - 02:30pm **Workshop:** McEllhiney Lecture: You Drill a Hole; You Develop a Well (repeat) 102/3  
**Workshop:** Basics of Water Filtration (repeat) 104/5  
**Workshop:** Accidents: Preventable/Non Preventable 108
- 01:00pm - 02:00pm **Futures Forum:** Communication Among the Generations (age 40 and under only) 106/7
- 02:15pm- 03:15pm **Futures Forum:** Communication with Elected Officials/ Regulators (age 40 and under only) 106/7
- 03:00pm - 06:30pm **TRADE SHOW PREVIEW** (Adults & Children 14 and over) *Exhibit Hall*
- 06:30pm - **WORTH PICKARD FAMILY PICNIC** (All registrants & exhibitors welcome. Wear Your Badges) *Ballroom*

## Monday, August 2

- 08:00am - 09:00am **Breakfast with Amtrol and Friends -** *Ballroom*
- 09:00am - 03:00pm **TRADE SHOW OPEN –** *Exhibit Hall*
- 10:00am – 11:00am **Meeting:** North Carolina Ground Water Association 102/3
- 10:15am – 11:15am **Meeting:** Georgia Ground Water Professionals Association 104/5
- 10:45am - 11:45am **Meeting:** Maryland/Delaware Water Well Association Meeting 106/7
- 11:15am – 12:15pm **Meeting:** South Carolina Ground Water Association 102/3
- 12:45pm – 01:45pm **Meeting:** Virginia Water Well Association 102/3
- 01:00pm – 02:00pm **Meeting:** Tennessee Water Well Association 104/5
- 02:15pm - 05:00pm **Water Quality Association Testing –** 108

### Technical School

### Amtrol:

Saturday AM 8:30 – 10:00; 10:15-11:45;  
Saturday PM 1:00 – 2:30; 2:45- 4:00  
Sunday AM 8:30 – 10:00; 10:15-11:45;  
Sunday PM 1:00 – 2:30  
(Number of participants per session limited, first come first served.) 203

\* This agenda is subject to minor changes.